

Dear Business Owner:

Yes, I do want to talk with you about your Employee Dental Coverage. **But wait!** Before you file this letter away, let me tell you what ***I am not going to do !***

I am not going to ask you to change your current insurance agent. (I do not believe in doing that)

I am not going to ask you to replace you current Group Dental Plan. (I do not provide group dental plans)

What I will do is show you how to:

Keep valuable workers happy by providing INDIVIDUAL dental coverage for employees **who are NOT currently covered under your group plan.** These would include:

- (1) workers who are **not eligible** because of pre-existing conditions, etc.
- (2) workers who did not apply during open enrollment **but now** need coverage,
- (3) new hires who may be under a probationary period, but still need dental
- (4) freelance and independent contractors working with you
- (5) employees looking to get coverage under a different plan for whatever reason

Control costswell actually..... **there is no cost to you.** It is a value added benefit you can offer to staff. If they are under your group plan **great**, but may have family, friends, etc. who can benefit from an individual plan (depends on group plan restrictions). **However** if you do have several employees interested, you can list bill and we will send you an invoice for collection of premiums.

Enhance your enrollment process while taking the burden off of you and your staff. I can see employees before or after the work day, or can meet them off site in the evenings and weekends. I do not interfere with work schedules.

**As (The Employer) if you “choose” to add an Enrolling Group your
Minimum Contribution is Only \$55.00 and may include as many
Members as you would like!!!**

Contact me..... let’s talk about how this program can benefit your company

Agent _____

Tel # _____

